SCHOLASTIC INC  
P.O. BOX 3720  
JEFFERSON CITY, MO 65102-3720

INVOICE ONLY

<table>
<thead>
<tr>
<th>T.C.</th>
<th>DATE</th>
<th>INV. NO</th>
<th>PAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>4/29/2015</td>
<td>44727535</td>
<td>1</td>
</tr>
</tbody>
</table>

BILL  
TUCSON USD FINANCIAL SERVICE  
1010 E 10TH ST BLDG B RM 255  
TUCSON, AZ 85719-5813

SHIP  
TUCSON USD WAREHOUSE  
480 S CAMPBELL AVE  
TUCSON, AZ 85719-6230

<table>
<thead>
<tr>
<th>ACCOUNT NO.</th>
<th>ORDER REF. NO.</th>
<th>PURCHASE ORDER NO.</th>
<th>ITEM</th>
<th>QUANTITY</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
<th>EXTENSION</th>
<th>DISC. %</th>
<th>NET AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>528196</td>
<td>44727535</td>
<td>528405USD</td>
<td>57786</td>
<td>32</td>
<td>CUSTOMIZED LEVEL BOOKROOM 3RD</td>
<td>$20,276.70</td>
<td></td>
<td></td>
<td>$936,918.40</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>57786</td>
<td>31</td>
<td>CUSTOMIZED LEVEL BOOKROOM 3RD</td>
<td>$20,596.96</td>
<td></td>
<td></td>
<td>$917,567.76</td>
</tr>
</tbody>
</table>

CH

OK for derred tax vendor taxed SH

PLEASE PAY THIS AMOUNT

ITEM TOTAL

SHIPPING

TAX

SUBTOTAL

$1,854,466.16

$48,620.00

$154,151.62

$2,057,257.78

TERMS: NET 30 DAYS

FEIN # 13-1634190

V-188, p. 1
Case 4:74-cv-00090-DCB Document 1850-4 Filed 09/30/15 Page 8 of 113
Use the additional pages sheet to add more titles.

Educational Rationale (Rationale needs to be done by requesting principal. Please X line if this statement is true.)

This request supports a Board adopted curriculum and the 2010 AZ Standards (aka Common Core).

Principal’s name __________________________

Office Use only

Literacy or Math Specialists Comments:

Literacy or Math Specialist (Print name): __________________________

Approved by Leadership Team: __________________________

Assistant Superintendent or designee __________________________

Date: 2/10/15

Revised: 12/13/12
## Written Quote Summary

Purchases from $50,000 to $99,999 require a minimum of three (3) quotes. Written estimates/quote documents MUST be provided by vendor and attached hereto. Use additional forms as necessary. **NOTE:** TUSD prefers to pay vendors by commercial VISA credit card (otherwise known as a Purchasing Card or "pCard") instead of writing checks. Please ask each vendor if they will accept invoice payments by commercial VISA credit card and indicate the vendor response, below.

<table>
<thead>
<tr>
<th>Bidder #1</th>
<th>Bidder #2</th>
<th>Bidder #3</th>
<th>Bidder #4</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Company Name</strong></td>
<td>Scholastic</td>
<td>Follett</td>
<td>Houghton Mifflin</td>
</tr>
<tr>
<td><strong>Company Address</strong></td>
<td>LIST OR ATTACH WRITTEN QUOTE</td>
<td>LIST OR ATTACH WRITTEN QUOTE</td>
<td>LIST OR ATTACH WRITTEN QUOTE</td>
</tr>
<tr>
<td><strong>Contact Name</strong></td>
<td>Lance Vogler</td>
<td>Adam Carruthers</td>
<td>Lisa Bailer</td>
</tr>
<tr>
<td><strong>Contact Phone No.</strong></td>
<td>303-243-4019</td>
<td>888-511-5114 ext 1102</td>
<td>480-236-9610</td>
</tr>
<tr>
<td>Will vendor accept VISA credit card for payment (see note above)?</td>
<td>☐ Yes</td>
<td>☐ No</td>
<td>☐ Yes</td>
</tr>
</tbody>
</table>

### Comments
- **Bidder #1**: Scholastics offers the most comprehensive Literacy program for K-5 that is most beneficial for our students.
- **Bidder #2**: Comparison to Follett and Houghton Mifflin – they did not meet the criteria of expectation.
BILL TO:
Tucson Unified School District
1010 E. Tenth Street
Tucson, AZ 85719

SHIP TO:

Prices are guaranteed until August 31, 2015.

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>ITEM #</th>
<th>QTY</th>
<th>LIST PRICE</th>
<th>YOUR PRICE</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scholastic Leveled Bookroom Grades K-6: 5,460 Books</td>
<td>ASK-577886</td>
<td>62</td>
<td>$29,950.00</td>
<td>$25,457.50</td>
<td>$1,578,365.00</td>
</tr>
<tr>
<td>Guided Reading Nonfiction Focus, 2nd Edition: Complete Set Grades K-6:</td>
<td>ASK-577886</td>
<td>62</td>
<td>$8,299.95</td>
<td>$7,054.96</td>
<td>$437,407.52</td>
</tr>
<tr>
<td>1,560 books (260 titles; 6 copies each)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total savings = $355,724.38

**2.5% Handling Fee is a reduction from our standard S&H rate of 9%**

**CONTACT INFORMATION:**
Lance Vogler
Director | Far West Region
Scholastic Classroom & Community Group
Tel & Txt.: 303 | 243 | 4019

* State law requires that sales tax be added to your order unless we have a "sales tax exemption certificate" on file. If tax has been added to your order and you are exempt from sales tax, please fax your "sales tax exemption certificate" to 1-800-560-6815 or mail to Scholastic Inc., 2931 E. McCarty Street, Jefferson City, MO, 65101.

THANK YOU FOR YOUR BUSINESS!
Follet's quote

Jacqueline Posey  
Procurement Specialist  
520-225-6047

-----Original Message-----
From: Carruthers, Adam [mailto:acarruthers@follett.com]
Sent: Monday, February 23, 2015 11:28 AM
To: Posey, Jacqueline
Subject: Follett List Guided Reading Nonfiction

-----Original Message-----
From: titlewave@follett.com [mailto:titlewave@follett.com]
Sent: Monday, February 23, 2015 12:28 PM
To: Carruthers, Adam
Subject: Follett List Guided Reading Nonfiction

***** Follett School Solutions Quote *****

To: Follett School Solutions
1340 Ridgeview Drive
McHenry, IL 60050

Attn: Order Department
Phone: 888.511.5114 or 815.759.1700
Fax: 800.852.5458 or 815.759.9831

Quote ID: 8241397

Customer number: 9600869
School: ADAM CARRUTHERS
Contact: Adam Carruthers
List number: 11827234
List name: Guided Reading Nonfiction

Total Books (Qty.) 33 (33) $5,888.09
Grand Total $5,888.09

Free shipping and handling on books and audiovisual materials within the United States and its territories. Shipping and brokerage are free to Canada.
Shipping Preference

We'll ship what's immediately available, and any remaining items will ship soon after.

__ No thanks, I'd prefer to receive my order in one shipment.

Prices guaranteed through 04/23/2015
Prices do not include cataloging or processing

*All Prices listed in USD
Exchange rates updated daily. All orders will be invoiced in US dollars. Prices do not include VAT or freight charges.

### Books

<table>
<thead>
<tr>
<th>FLR#</th>
<th>Author: Title -- Publisher : Year</th>
<th>Bnd Qty</th>
<th>Price</th>
<th>Extended</th>
</tr>
</thead>
<tbody>
<tr>
<td>0830YF3</td>
<td>Grade 1 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>232.69</td>
<td>232.69</td>
</tr>
<tr>
<td>0831F0</td>
<td>Grade 2 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>243.55</td>
<td>243.55</td>
</tr>
<tr>
<td>0831TF3</td>
<td>Grade 3 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>258.00</td>
<td>258.00</td>
</tr>
<tr>
<td>0832EF0</td>
<td>Grade 4 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>277.16</td>
<td>277.16</td>
</tr>
<tr>
<td>0832QF8</td>
<td>Grade 5 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>294.76</td>
<td>294.76</td>
</tr>
<tr>
<td>0833BF5</td>
<td>Grade 6 Essential Collection 1 / (50 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>338.10</td>
<td>338.10</td>
</tr>
<tr>
<td>0834LF4</td>
<td>Guided Reading Level B Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>123.52</td>
<td>123.52</td>
</tr>
<tr>
<td>0834NF9</td>
<td>Guided Reading Level C Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>140.61</td>
<td>140.61</td>
</tr>
<tr>
<td>0834QF0</td>
<td>Guided Reading Level D Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>141.98</td>
<td>141.98</td>
</tr>
<tr>
<td>0834SF5</td>
<td>Guided Reading Level E Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>130.71</td>
<td>130.71</td>
</tr>
<tr>
<td>0834UFX</td>
<td>Guided Reading Level F Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>138.75</td>
<td>138.75</td>
</tr>
<tr>
<td>0834WF4</td>
<td>Guided Reading Level G Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>142.46</td>
<td>142.46</td>
</tr>
<tr>
<td>0834ZF6</td>
<td>Guided Reading Level H Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>118.53</td>
<td>118.53</td>
</tr>
<tr>
<td>0835BF8</td>
<td>Guided Reading Level I Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>113.23</td>
<td>113.23</td>
</tr>
<tr>
<td>0835DF2</td>
<td>Guided Reading Level J Nonfiction (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>147.06</td>
<td>147.06</td>
</tr>
<tr>
<td>0835FF7</td>
<td>Guided Reading Level K Nonfiction (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>114.46</td>
<td>114.46</td>
</tr>
<tr>
<td>0835HF1</td>
<td>Guided Reading Level L Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>129.35</td>
<td>129.35</td>
</tr>
<tr>
<td>0835KF3</td>
<td>Guided Reading Level M Nonfiction / (25 volumes) -- Perfection Learning. (808)</td>
<td>PAP 1</td>
<td>138.19</td>
<td>138.19</td>
</tr>
</tbody>
</table>
0835MF8 : Guided Reading Level N Nonfiction / (25 PAP) 1 133.20 133.20 

0835FHX : Guided Reading Level O Nonfiction / (25 PAP) 1 125.20 125.20 

0835RF4 : Guided Reading Level P Nonfiction / (25 PAP) 1 126.43 126.43 

0835TF9 : Guided Reading Level Q Nonfiction / (25 PAP) 1 152.01 152.01 

0835VF3 : Guided Reading Level R Nonfiction / (25 PAP) 1 174.70 174.70 

0835YF5 : Guided Reading Level S Nonfiction / (25 PAP) 1 207.47 207.47 

0836AF7 : Guided Reading Level T Nonfiction / (25 PAP) 1 161.56 161.56 

0836CF1 : Guided Reading Level U Nonfiction / (25 PAP) 1 226.59 226.59 

0836EF6 : Guided Reading Level V Nonfiction / (25 PAP) 1 212.01 212.01 

0836GF0 : Guided Reading Level W Nonfiction / (25 PAP) 1 202.96 202.96 

0836FJF2 : Guided Reading Level X Nonfiction / (25 PAP) 1 189.76 189.76 

0836LF7 : Guided Reading Level Y Nonfiction / (25 PAP) 1 203.72 203.72 

0836NF1 : Guided Reading Level Z Nonfiction / (25 PAP) 1 198.30 198.30 

0836RF0 : Kindergarten Essential Collection 1 / (50 volumes) -- Perfection Learning. (808) 

33 titles (qty 33) Total Guaranteed Title Price $5,888.09 

Total Books (Qty.) 33 (33) 

Grand Total $5,888.09 

Free shipping and handling on books and audiovisual materials within the United States and its territories. Shipping and brokerage are free to Canada. 

Prices guaranteed through 04/23/2015 

Prices do not include cataloging or processing 

* All Prices listed in USD 

Exchange rates updated daily. All orders will be invoiced in US dollars. Prices do not include VAT or freight charges. 

Thank you for using Follett's TITLEWAVE.
To place an order, return one copy of this list attached to your purchase order and please indicate the list's name on the purchase order.

Because publishers frequently change the availability of titles, we may not be able to ship 100% of your list. We encourage you, therefore to use our Do Not Exceed Service. Just

1. Enter a Do Not Exceed amount on your order, 2. Over order 10% by listing additional titles, and 3. Indicate any top priority titles.

If you have any questions about ordering, processing requirements, available quantities, etc., please contact our Customer Service Department at 888.511.5114 ext. 1102 or 815.759.1700.
Houghton’s quote

Jacqueline Posey  
Procurement Specialist  
520-225-6047

---

**Lisa Ballard**  
Arizona Account Executive  
West Region

**Houghton Mifflin Harcourt**  
1175 N. Stemmons Freeway  
Lewisville, TX 75067  
Mobile: 480.236.9610  
Efax: 480.393.7119  
hmhco.com

---

**From:** Posey, Jacqueline  
**Sent:** Friday, February 20, 2015 8:02 AM  
**To:** Ballard, Lisa  
**Subject:** RE: Quote

The link would be great.

Thank you,

Jacqueline Posey  
Procurement Specialist  
520-225-6047
From: Ballard, Lisa [mailto:Lisa.Ballard@hmhco.com]
Sent: Thursday, February 19, 2015 4:09 PM
To: Posey, Jacqueline
Subject: RE: Quote

Hi Jacqueline,

Yes, we do. We have an entire suite of Leveled books/bookrooms and readers for K-6. I have an entire catalog of books for all levels. I can send you a link or provide you with more information. Just let me know!

Thanks.

Lisa Ballard
Arizona Account Executive
West Region

Houghton Mifflin Harcourt
1175 N. Stemmons Freeway
Lewisville, TX 75067
Mobile: 480.236.9610
Efax: 480.393.7119
hmhco.com

From: Posey, Jacqueline [mailto:Jacqueline.Posey@tusd1.org]
Sent: Thursday, February 19, 2015 3:43 PM
To: Ballard, Lisa
Subject: Quote
Importance: High

Lisa-

Can you tell me if Houghton carries any kind of Leveled Bookroom sets for grades K-6 and Guided Reading Nonfiction Focus sets for grade K-6?

Thanks,

Jacqueline Posey
Procurement Specialist
Purchasing Department  *  Tucson Unified School District
1010 E Tenth Street, Bldg B, Room 272  *  Tucson, AZ 85719
520-225-6047/520-225-6082 Fax
jacqueline.posey@tusd1.org

Delivering Excellence in Education Every Day "Grow - Reach – Succeed"

“Confidentiality Notice: This e-mail may contain confidential or privileged information. If you think you have received this e-mail in error, please advise the sender by reply e-mail and then delete this e-mail immediately.”